

Property Investment Forum 2020 program

The conference will be held online, delivering the best user experience possible.

08:00- 08:25 Registration to Hopin

Section I./A - A new trinity in the property market: Adapt, adapt, adapt

Last year, we were “only” worried about the increasingly pressing global issue of climate change, and with good reason, but 2020 brought our world a huge twist that has had a serious effect on the property market and to which it must adapt. However, we are still largely in the dark as to how big the shock was, how deep the crisis is, or what long-term changes the pandemic will bring. Everyday life and the world of real estate are both transforming around us at the speed of light, with home office, social distancing, home deliveries, digitalisation, border lockdowns, payment moratoriums and a number of other things uprooting the world we used to know. Will these disappear eventually or will they persist? What will they leave behind? Are we going to return to the pre-virus world, or will these “achievements” stay with us?

English translation available

08:25 - 08:30 Welcome speech

Speaker:

Gergely Ditróy, Head of Real Estate Division, Portfolio

08:30 - 08:40 Opening Speech

Speaker:

Noah Steinberg FRICS, elnök-vezérigazgató, WING

08:40 - 09:00 The Way Forward

Speaker:

Spencer Levy, Chairman of Americas Research and Senior Economic Advisor,
CBRE

09:00 - 09:50 Today is the first day of the property market of the future - A post-COVID world

Moderator: **Lóránt Kibédi Varga MRICS**, Managing Director, CBRE Hungary

Conversation participants:

Gyula Ágházi, vezérigazgató, Gránit Pólus

Pál Dános MAISZ, MRICS, igazgató, KPMG

Mátyás Gereben MRICS, Country Manager, CPI Hungary

Dr. Benedek Gyorgyevics, CEO, Városliget Zrt.

Dr. Mihály Schrancz, ügyvezető igazgató, Property Market Kft.

Tibor Tatár MRICS, ügyvezető igazgató, Calyx Investment

09:50 - 10:35 Recalculating the office market

Moderator: **Valter Kalas MRICS**, ügyvezető partner, VLK Cresa

Conversation participants:

Nikoletta Ispánki, Country Manager, IWG

András Kovács, Sales Director, Indotek Group

Adorján Salamon MRICS, CEO, ESTON International

Norbert Schómer MRICS, -.

Balázs Simonyi MRICS, közgazdász, ingatlanpiaci szakértő.

10:35 - 11:00 Networking

Section I./B

The financing side appears to be stable despite all the question marks, and investors are looking for the best deals. Many have found themselves in a bind and so there are very good deals available at discount prices, while other market players are playing the waiting game. Are banks preparing for bankruptcies and portfolio cleanings, or will the loan repayment moratorium offer a solution for all problems?

English translation available

10:00 - 10:50 Financing - Caution or carpe diem?

Moderator: **Gergely Nagy**, Budapesti Régió - ügyvezető igazgató-helyettes, OTP Csoport

Conversation participants:

Gergely Fábián, ügyvezető igazgató, Magyar Nemzeti Bank

Zsolt Morvai, vállalati üzletág igazgató, Takarékcsoport, Takarékbank Zrt.

dr. Bence Nádasdy, vagyonkezelésért felelős ügyvezető igazgató, BudaPart

Gábor Pető, ügyvezető igazgató, Ingatlan és tőkepiaci tanácsadás, Moore Hungary

11:00 - 11:50 Investment - Get in or wait and see?

Moderator: **Bálint Botos CFA**, Managing Partner, Forestay Alapkezelő

Speakers:

Gergely Biró, elnök-vezérigazgató, Diófa Alapkezelő

Zoltán Fekete, vezérigazgató, igazgatótanács elnöke, Optima Befektetési Zrt., GTC

Krisztián Hornok MRICS, Managing Director, International Transactions and Asset Management, Indotek Group

Balázs Pázmány FRICS, Chairman of the Board, Erste Alapkezelő Zrt.

Péter Takács, Partner, VLK Cresa

12:00 - 12:40 How are the biggest office users reacting to changes in work culture?

Moderator: **Ágnes Szentpály**, Director, Head of Property Management, CBRE

Conversation participants:

Zsolt Azurák, Director of Procurement and Logistics, Magyar Telekom

Balázs Fertig, Group Recruitment Manager, MOL Group

Diána Müller, Head of Organizational Development & Talent Acquisition, Telenor Magyarország

Section I./C

10:00 - 10:40 Panel discussion

Moderator: **Gábor Borbély**, Director, CBRE

Conversation participants:

Gábor Futó, Founder and Co-Owner, Futureal-Group

Noah Steinberg FRICS, elnök-vezérigazgató, WING

Section II./A

English translation available

11:00 - 11:40 Macroeconomic outlook and forecasts

Moderator: **Zoltán Bán**, CEO, Net Média (Portfolio Csoport)

Conversation participants:

István Madár, Senior Analyst, Portfolio

Márton Nagy, nemzetgazdasági miniszter, Magyarország Kormánya

Gergely Tardos, Director, OTP Bank

11:40 - 12:30 FM - the new world of facility management

Moderator: **Zsuzsa Pálfalvi**, ügyvezető igazgató, Graphisoft Park Services Kft., alelnök, LEO

Conversation participants:

Gyula Győri, Facility Management Director, CPI Facility Management Kft.

Balázs Jelinek, Deputy CEO - Operations, Városliget Zrt.

Tibor Karsai, Managing Director, Rustler Kft.

Mr Ferenc Kis-Szölgyémi, CEO, B+N Referencia Zrt.

József Schmidt, Chairman, LEO

Lőrinc Zátonyi, Director, Special Projects, NEO Property Services Zrt.

12:30 - 14:00 Networking

Section II./B

English translation available

13:00 - 13:30 Panel discussion

Moderator: **Péter Gerő MRICS, MBA**, Real Estate Economist, University professor, Corvinus University of Budapest

Conversation participants:

Dr István Hajnal FRICS, Project Director, Grant Thornton

Margaréta Mészáros MRICS, Director, RICS Registered Valuer, Head of Valuation, CBRE Hungary

13:30 - 14:15 Concept of the Year presentations and vote

Moderator: **Roxána Pásztor**, Analyst, Portfolio

Speakers:

Balázs Czifra MRICS, Director - Sales, Asset Management, Business Development, InfoGroup

Iván Nagy, Development Director, CPI Hungary

Rudolf Nemes, vezérigazgató, HelloParks

Dr. Mihály Schrancz, ügyvezető igazgató, Property Market Kft.

14:15 - 14:30 Networking

Section II./C

10:50 - 11:40 Regional overview Vol. 1

Moderator: **Sean Doyle**, Head of Investment Properties CEE and Capital Markets Poland, CBRE

Conversation participants:

Yovav Carmi, igazgatótanácsi elnök, GTC

Nicklas Lindberg, CEO, Echo Investment

Michał Melaniuk, President of the Management Board, Cordia Polska (Polnord SA) (To be confirmed)

12:00 - 12:30 Makro Workshop online Q&A

Moderator: **Zoltán Bán**, CEO, Net Média (Portfolio Csoport)

Speaker:

Gergely Tardos, Director, OTP Bank

Section III./A

English translation available

14:00 - 14:15 Digitalisation could revolutionise construction

Speaker:

Tamás Kaltenbacher, Managing Director, HBM Kft.

14:15 - 15:00 Construction industry digitalisation

Moderator: **Balázs Báthory**, Deputy CEO, Market Építő Zrt.

Conversation participants:

Ádám Dálnoki, CEO, BauApp Kft.

Tamás Gegesi Kiss, Managing Director, Gépész Centrál Kft.

Tamás Kaltenbacher, Managing Director, HBM Kft.

Dr. Csilla Rázsóné Szórády, vezérigazgató, újHÁZ Centrum

Péter Reicher..

Gábor Szulyovszky, International technical audit director, Futureal-csoport

15:00 - 15:45 The winner of the pandemic - Logistics

Moderator: **Péter Futó**, Analyst, Portfolio

Conversation participants:

Gábor Halász-Csatári, Partner, Head of Industrial Leasing, Cushman & Wakefield

Dávid Huszlicska, Country Head, CTP Management Hungary Kft.

Rudolf Nemes, vezérigazgató, HelloParks

Ádám Székely, ügyvezető igazgató, tulajdonos, Infogroup, IFK, alelnök

Máté Szoboszlai, tőkeallokációs igazgató, Prologis

15:45 - 16:15 Networking

SECTION III./B

English translation available

14:30 - 14:40 Presentation

Speaker:

Gábor Fodor, Business Development Manager, Konica Minolta Magyarország Kft.

14:40 - 14:50 Presentation

Speaker:

Márton Takács, igazgató, BDO

14:50 - 15:40 Hotel market - Time for the crystal ball

Moderator: **Richárd Németh MRICS**, Partner, BDO

Conversation participants:

Bálint Erdei, CEO, RedWood Real Estate Holding

Zsolt Morvai, vállalati üzletág igazgató, Takaréék Csoport, Takarékbank Zrt.

Zoltán Somlyai, Vice President Hotel Division, BDPST Zrt.

Dr. Ernő Takács, Chairman, IFK

15:40 - 16:30 VAT on new homes at 5% again - Will the housing market take off?

Moderator: **Gábor Kiss**, Managing Director, Metrodom Kivitelező Kft., IFK, Vice-chairman

Conversation participants:

Ádám Banai PhD, MRICS, jegybanki eszköztárért, pénzügyi stabilitásért és devizatartalék-kezelésért felelős ügyvezető igazgató, Magyar Nemzeti Bank

Doron Dymshiz, Co-CEO, Duna House

Tibor Földi, igazgatóság elnöke, Cordia International

János Martin MRICS, Director of Residential Developments, Wing Zrt.

Dr. Dániel Ódor MRICS, Partner, Taylor Wessing

Section III./C

14:00 - 15:00 Legal workshop and Q&A

Moderator: **Dr. Szilárd Kui**, Local Partner, DLA Piper

Conversation participants:

Dr. Péter Berethalmi, Managing Partner, Nagy és Trócsányi Ügyvédi Iroda

Dr. Klára Bujdosó, Group Legal Counsel, GTC

Dr. Tamás Felsmann, Associate, Dessewffy & Dávid and Partners CEE Attorneys

Tamás Pásztor, Head of Legal and Operation, CPI Hungary

Dr. Szabolcs Perlaki, Partner, OPL

14:30 - 15:30 Regional overview Vol. 2

Moderator: **Rita Tuza MRICS**, Head of Capital Markets, JLL

Conversation participants:

Robert Kubinsky, CEO, HB Reavis Hungary

Luiza Moraru MRICS, Head of Property Management CEE, CBRE

Paweł Sapek, SVP, Regional Head CE & Country Manager, Prologis

Hannes Wimmer, Managing Director, Loan Capital Markets, Erste Group Bank AG

Section IV.

English translation available

16:15 - 17:00 Uncertainty to the maximum - What is the next step?

Moderator: **Gergely Ditróy**, Head of Real Estate Division, Portfolio

Speakers:

Dániel Jellinek, partner, vezérigazgató, Indotek Group

Sándor Scheer, CEO, Market Építő Zrt.

ONLINE AWARD CEREMONY AND RECEPTION

Presenting the awards assigned by a jury of nine renowned professionals,
as well as the audience award.

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