

Property Investment Forum 2017 program

08:00-08:30 Registration, welcome coffee

Section I: International investment climate

Moderator: Csanád Csűrös, CEO, Property Forum

08:30 - 08:45 Opening speech: Noah M. Steinberg FRICS (Chairman of RICS in Hungary, Wing) and Csanád Csűrös (Business Development Director, Portfolio)

08:45 - 09:05 The market is booming now - but for how long?

Speaker:

Pál Dános MAISZ, MRICS, igazgató, KPMG

09:05 - 09:25 Proptech: threat or opportunity for the real estate sector?

Speaker:

James Dearsley, Consultant and Board Advisor, Unissu

09:25 - 10:15 Panel discussion: The near future seems bright for CEE - What to expect for 2018?

Moderator: **Noah Steinberg FRICS, elnök-vezérigazgató, WING**

Conversation participants:

Paul Betts, Managing Director, M7 Real Estate

René Droese, Chief Development Officer, Budapest Airport

MRICS Michael Edwards MRICS, Head of Capital Markets (Hungary) / Valuation & Advisory (Central Europe), Cushman & Wakefield

Gábor Futó, Founder and Co-Owner, Futureal-Group

Jan Hübner, CEO, HB Reavis Hungary

Benjamin Perez-Ellischewitz MRICS, National Director, Head of Capital Markets Hungary, JLL

Jean-Bernard Wurm, Co-Founder & Managing Director, Secure Legal Title, London

10:15 - 11:00 Panel discussion: Domestic investors' roundtable

Conversation participants:

Mr Lóránt Kibédi Varga MRICS, Managing Director, CBRE Hungary

Balázs Pázmány FRICS, Chairman of the Board, Erste Alapkezelő Zrt.

Tibor Tatár MRICS, ügyvezető igazgató, Calyx Investment

Árpád Török MRICS, Chief Executive Officer, TriGranit

11:00 - 11:30 Coffee break

Section II: Financing and development in Hungary

Moderator: Csanád Csürös, CEO, Property Forum

11:30 - 11:50 Facility management's role in the real estate market boom

Speaker:

Gábor Décsi MRICS, LEO, benchmarking group leader, DOME Facility Services Group, Managing Director

11:50 - 12:10 Star international architects, iconic buildings, historical-scale park renewal - The Liget Budapest project

Speaker:

Dr. Benedek Gyorgyevics, CEO, Városliget Zrt.

12:10 - 12:20 Disruption in the real estate sector

Speaker:

Gábor Borbély, Director, CBRE

12:20 - 13:10 Banker and developer roundtable

Conversation participants:

Gyula Ágházi, vezérigazgató, Gránit Pólus

Dr. Gergely Árendás, ügyvezető igazgató, Property Market

Mátyás Gereben MRICS, Country Manager, CPI Hungary

David M Johnston MRICS, Senior Director, Head of Advisory and Transaction Services, CBRE

Péter Kereskényi, Head of Real Estate, Acquisition and Syndicated Finance, Raiffeisen Bank Zrt.

Richárd Németh MRICS, Partner, BDO

László Vágó, vezérigazgató, STRABAG Property and Facility Services Zrt.

13:10 - 14:10 Lunch Break

Section III.A: Office, Property Management

Moderator: Gergely Ditróy, Head of Real Estate Division, Portfolio

14:10 - 14:30 Energy supply for commercial real estate - opportunities and obligations

Speaker:

dr. László Kenyeres, Partner, Faludi Wolf Theiss Ügyvédi Iroda

14:30 - 14:45 New solutions for sales agreements, warranties

Speaker:

Dr. Gábor Gömöri, Lawyer, Partner Associate, Deloitte Legal Erdős és Társai Ügyvédi Iroda

14:45 - 15:30 Panel discussion: 1 million sqm at one table - Outlook for the office market

Conversation participants:

Bori Gedai, Deputy Country Manager, GTC

Kata Mazsaroff, bérbeadási és vagyonkezelési igazgató (Magyarország és Románia), Skanska

Viktor Nagy, Country Manager Operations Hungary, Immofinanz Group

Gergely Pados, Managing Director, Cushman & Wakefield

Péter Ratatics, COO, MOL

Ádám Székely, ügyvezető igazgató, tulajdonos, Infogroup, IFK, alelnök

Section III.B: Retail, logistics, FM-PM

14:10 - 14:50 Panel discussion: Innovations and recent trends of the retail industry (e-commerce, changing consumer habits, generation X and Y issues) and how these changes affect the following businesses: logistics, retail property development, retail

Moderator: **Ákos Budai**, Editor-in-Chief, Property Forum

Conversation participants:

Zsolt Kákosy MBA MRICS, Head of Asset Services, CBRE

Péter Karai, Sales Director, Futureal

László Kemenes MRICS, magyarországi ügyvezető, Prologis

Benedek Kis, Senior Manager Business Development Eastern Europe, Kühne + Nagel

Dr. Zoltán Nádasy MRICS, Partner, Head of CEE Real Estate Investments Group, Noerr

14:50 - 15:30 FM-PM roundtable

Moderator: **Péter Futó**, Analyst, Portfolio

Conversation participants:

Gábor Décsi MRICS, LEO, benchmarking group leader, DOME Facility Services Group, Managing Director

István Jászberényi, LEO, Vice-President, Kraft FM, Managing Director

Mr Ferenc Kis-Szölgyémi, CEO, B+N Referencia Zrt.

Tibor Ruzsinszki, LEO Benchmarking munkacsoport tag, NEO Property Services Zrt. FM üzletág igazgató

Szilárd Szabó, CTO, STRABAG Property and Facility Services Zrt.

Ágnes Szentpály, Property & Facility Management igazgató, Colliers Real Estate Management Services (REMS), Colliers International

Section III.C: Financing and Capital Markets

Moderator: Dr. Gábor Erdős, Partner, Head of Deloitte Legal, Deloitte Legal Erdős és Társai Ügyvédi Iroda

14:10 - 14:25 Financing and investment opportunities in REITs

Speaker:

Dr. Rita Szalay, tőkepiac-szabályozási tanácsadó, Budapesti Értéktőzsde

14:25 - 15:30 Financing roundtable: REIT, bonds, IPO, bank finance

Conversation participants:

János Kocsány, CEO, Graphisoft Park

Péter Kocsis MRICS, Deputy CEO, WING

Gábor Sajgál, CEO, Budapesti Ingatlan Hasznosítási és Fejlesztési Nyrt.

Dr. Edina Schweizer, Partner - Head of CEE Banking and Finance, Noerr

Gábor Vörös, Managing Director, Head of CEE Real Estate Financing, UniCredit

15:30 - 15:50 Coffee Break

Section IV.A: 7-minute speed session

Moderator: Gergely Ditróy, Head of Real Estate Division, Portfolio

15:50 - 16:40 Speed session - 7-minute project presentations

Speakers:

Márk Balástyai, CEO, Futureal Energy

Attila Kovács MRICS, Managing Partner, Horizon Development

Péter Ratatics, COO, MOL

Norbert Schómer MRICS, -.

Dr. Mihály Schrancz, ügyvezető igazgató, Property Market Kft.

Balázs Simonyi MRICS, közgazdász, ingatlanpiaci szakértő.

Mariann Tóth, bérbeadási igazgató, Property Market Kft.

16:40 - 17:25 Panel discussion: Workplace solutions, employee wellbeing - New trends on the office market

Conversation participants:

Bea Déri, Director of PR, Marketing & Design, CPI Property Group

Dávid Havas, Development Director, Fitout Zrt.

Orsolya Hegedűs MRICS, Associate, RICS Registered Valuer, Head of Advisory & Head of Research Budapest, Cushman & Wakefield

Dávid Horváth, Senior Workplace Consultant, Occupier Services, Colliers International

Tibor Massányi, Managing Partner, DVM Group

Zinaida Vojnár, International Business Development Director, HB Reavis

Section IV.B: Residential and alternatives

Moderator: Bálint Nagy, vezető szerkesztő, Pénzcentrum - HRCentrum

15:50 - 16:10 District heating is the future

Speaker:

Csaba Ujhelyi, Director, Főtáv

16:10 - 16:30 Tenant houses home and abroad - introduction to the development and operation of rental housing

Speaker:

Dr. Orsolya Szilágyi, Lawyer, Sárhegyi és Társai ügyvédi iroda

16:30 - 17:25 Panel discussion: Residential developments, student housing, hotel developments

Conversation participants:

Gábor Angel, igazgatósági tag, BIGGEORGE Property Zrt.

Bálint Botos, Managing Partner, Forestay RE Fund Management

Gábor Kiss, Managing Director, Metrodom Kivitelező Kft., IFK, Vice-chairman

Zsolt Morvai, vállalati üzletág igazgató, Takaréék Csoport, Takarékbank Zrt.

Gergely Nagy, Budapesti Régió - ügyvezető igazgató-helyettes, OTP Csoport

Dr. Dániel Ódor MRICS, Partner, Taylor Wessing

Marcell Pintyőke, marketing és kommunikációs igazgató, KÉSZ Holding

Section IV.C: Property Marketing Workshop

Moderator: Ákos Starcz, Managing Partner, Dialogue Creatives

15:50 - 16:10 The future of retail - How will the importance of human and physical factors change?

Speaker:

Ákos Starcz, Managing Partner, Dialogue Creatives

16:10 - 16:30 How will technological advancement change the world around us?

Speaker:

Zsolt Winkler, Head of Open Innovation Hub, MOL Group

16:30 - 17:25 Expert panel - Marketing, business development, branding and sales in practice

Conversation participants:

Tímea Aladics-Szili, Group Marketing And Communications Director, Futureal Group

Orsolya Benkő, Marketing Manager, CPI Hungary

Csenge Mátray, Marketing Communication and PR Director, WING

Andrea Rácz, Marketing & PR Manager, HB Reavis

Bernadett Szirtes, Marketing Director, Duna House Holding Nyrt.

Barnabás Tóth, Head of Marketing & PR, CBRE

Evening Reception

17:30 - 18:30 Portfolio Property Awards ceremony with Nóra Ördög

Chris Bennett Memorial Prize

An annual prize created by RICS in the name of Chris Bennett FRICS, to reward a significant display of professionalism by a successful RICS Candidate in the CEE region.

The award will be given to a successful RICS applicant deemed to have made the most outstanding impression on an interviewing panel throughout the RICS business year (1 August - 31 July). Nominations are accepted from all countries of the CEE region.

18:30 - 22:30 Cocktail Reception

Dinner

Whiskey, pálinka and gin tasting

Live music