

# Property Investment Forum 2017 program

**08:00-08:30 Registration, welcome coffee**

## **Section I: International investment climate**

**Moderator: Csanád Csűrös, CEO, Property Forum**

**08:30 - 08:45 Opening speech: Noah M. Steinberg FRICS (Chairman of RICS in Hungary, Wing) and Csanád Csűrös (Business Development Director, Portfolio)**

**08:45 - 09:05 The market is booming now - but for how long?**

Speaker:

**Pál Dános MAISZ, MRICS, igazgató, KPMG**

**09:05 - 09:25 Proptech: threat or opportunity for the real estate sector?**

Speaker:

**James Dearsley, Consultant and Board Advisor, Unissu**

**09:25 - 10:15 Panel discussion: The near future seems bright for CEE - What to expect for 2018?**

Moderator: **Noah Steinberg FRICS, elnök-vezérigazgató, WING**

Conversation participants:

**Paul Betts, Managing Director, M7 Real Estate**

**René Droese, Chief Development Officer, Budapest Airport**

**MRICS Michael Edwards MRICS, Head of Capital Markets (Hungary) / Valuation & Advisory (Central Europe), Cushman & Wakefield**

**Gábor Futó, Founder and Co-Owner, Futureal-Group**

**Jan Hübner, CEO, HB Reavis Hungary**

**Benjamin Perez-Ellischewitz MRICS, National Director, Head of Capital Markets Hungary, JLL**

**Jean-Bernard Wurm, Co-Founder & Managing Director, Secure Legal Title, London**

### **10:15 - 11:00 Panel discussion: Domestic investors' roundtable**

Conversation participants:

**Mr Lóránt Kibédi Varga MRICS**, Managing Director, CBRE Hungary

**Balázs Pázmány FRICS**, Chairman of the Board, Erste Alapkezelő Zrt.

**Tibor Tatár MRICS**, ügyvezető igazgató, Calyx Investment

**Árpád Török MRICS**, Chief Executive Officer, TriGranit

### **11:00 - 11:30 Coffee break**

## **Section II: Financing and development in Hungary**

**Moderator: Csanád Csürös**, CEO, Property Forum

### **11:30 - 11:50 Facility management's role in the real estate market boom**

Speaker:

**Gábor Décsi MRICS**, LEO, benchmarking group leader, DOME Facility Services Group, Managing Director

### **11:50 - 12:10 Star international architects, iconic buildings, historical-scale park renewal - The Liget Budapest project**

Speaker:

**Dr. Benedek Gyorgyevics**, CEO, Városliget Zrt.

### **12:10 - 12:20 Disruption in the real estate sector**

Speaker:

**Gábor Borbély**, Director, CBRE

### **12:20 - 13:10 Banker and developer roundtable**

Conversation participants:

**Gyula Ágházi**, vezérigazgató, Gránit Pólus

**Dr. Gergely Árendás**, ügyvezető igazgató, Property Market

**Mátyás Gereben MRICS**, Country Manager, CPI Hungary

**David M Johnston MRICS**, Senior Director, Head of Advisory and Transaction Services, CBRE

**Péter Kereskényi**, Head of Real Estate, Acquisition and Syndicated Finance, Raiffeisen Bank Zrt.

**Richárd Németh MRICS**, Partner, BDO

**László Vágó**, vezérigazgató, STRABAG Property and Facility Services Zrt.

**13:10 - 14:10 Lunch Break**

## **Section III.A: Office, Property Management**

**Moderator: Gergely Ditróy**, Head of Real Estate Division, Portfolio

### **14:10 - 14:30 Energy supply for commercial real estate - opportunities and obligations**

Speaker:

**dr. László Kenyeres**, Partner, Faludi Wolf Theiss Ügyvédi Iroda

### **14:30 - 14:45 New solutions for sales agreements, warranties**

Speaker:

**Dr. Gábor Gömöri**, Lawyer, Partner Associate, Deloitte Legal Erdős és Társai Ügyvédi Iroda

### **14:45 - 15:30 Panel discussion: 1 million sqm at one table - Outlook for the office market**

Conversation participants:

**Bori Gedai**, Deputy Country Manager, GTC

**Kata Mazsaroff**, bérbeadási és vagyonkezelési igazgató (Magyarország és Románia), Skanska

**Viktor Nagy**, Country Manager Operations Hungary, Immofinanz Group

**Gergely Pados**, Managing Director, Cushman & Wakefield

**Péter Ratatics**, COO, MOL

**Ádám Székely**, ügyvezető igazgató, tulajdonos, Infogroup, IFK, alelnök

## **Section III.B: Retail, logistics, FM-PM**

**14:10 - 14:50 Panel discussion: Innovations and recent trends of the retail industry (e-commerce, changing consumer habits, generation X and Y issues) and how these changes affect the following businesses: logistics, retail property development, retail**

Moderator: **Ákos Budai**, Editor-in-Chief, Property Forum

Conversation participants:

**Zsolt Kákosy MBA MRICS**, Head of Asset Services, CBRE

**Péter Karai**, Sales Director, Futureal

**László Kemenes MRICS**, magyarországi ügyvezető, Prologis

**Benedek Kis**, Senior Manager Business Development Eastern Europe, Kühne + Nagel

**Dr. Zoltán Nádasdy MRICS**, Partner, Head of CEE Real Estate Investments Group, Noerr

**14:50 - 15:30 FM-PM roundtable**

Moderator: **Péter Futó**, Analyst, Portfolio

Conversation participants:

**Gábor Décsi MRICS**, LEO, benchmarking group leader, DOME Facility Services Group, Managing Director

**István Jászberényi**, LEO, Vice-President, Kraft FM, Managing Director

**Mr Ferenc Kis-Szölgyémi**, CEO, B+N Referencia Zrt.

**Tibor Ruzsinszki**, LEO Benchmarking munkacsoport tag, NEO Property Services Zrt. FM üzletág igazgató

**Szilárd Szabó**, CTO, STRABAG Property and Facility Services Zrt.

**Ágnes Szentpály**, Property & Facility Management igazgató, Colliers Real Estate Management Services (REMS), Colliers International

## **Section III.C: Financing and Capital Markets**

**Moderator: Dr. Gábor Erdős**, Partner, Head of Deloitte Legal, Deloitte Legal Erdős és Társai Ügyvédi Iroda

**14:10 - 14:25 Financing and investment opportunities in REITs**

Speaker:

**Dr. Rita Szalay**, tőkepiac-szabályozási tanácsadó, Budapesti Értéktőzsde

## **14:25 - 15:30 Financing roundtable: REIT, bonds, IPO, bank finance**

Conversation participants:

**János Kocsány**, CEO, Graphisoft Park

**Péter Kocsis MRICS**, Deputy CEO, WING

**Gábor Sajgál**, CEO, Budapesti Ingatlan Hasznosítási és Fejlesztési Nyrt.

**Dr. Edina Schweizer**, Partner - Head of CEE Banking and Finance, Noerr

**Gábor Vörös**, Managing Director, Head of CEE Real Estate Financing, UniCredit

## **15:30 - 15:50 Coffee Break**

### **Section IV.A: 7-minute speed session**

**Moderator: Gergely Ditróy**, Head of Real Estate Division, Portfolio

## **15:50 - 16:40 Speed session - 7-minute project presentations**

Speakers:

**Márk Balástyai**, CEO, Futureal Energy

**Attila Kovács MRICS**, Managing Partner, Horizon Development

**Péter Ratatics**, COO, MOL

**Norbert Schómer MRICS**, -.

**Dr. Mihály Schrancz**, ügyvezető igazgató, Property Market Kft.

**Balázs Simonyi MRICS**, közgazdász, ingatlanpiaci szakértő.

**Mariann Tóth**, bérbeadási igazgató, Property Market Kft.

## **16:40 - 17:25 Panel discussion: Workplace solutions, employee wellbeing - New trends on the office market**

Conversation participants:

**Bea Déri**, Director of PR, Marketing & Design, CPI Property Group

**Dávid Havas**, Development Director, Fitout Zrt.

**Orsolya Hegedűs MRICS**, Associate, RICS Registered Valuer, Head of Advisory & Head of Research Budapest, Cushman & Wakefield

**Dávid Horváth**, Senior Workplace Consultant, Occupier Services, Colliers International

**Tibor Massányi**, Managing Partner, DVM Group

**Zinaida Vojnár**, International Business Development Director, HB Reavis

### **Section IV.B: Residential and alternatives**

**Moderator: Bálint Nagy**, vezető szerkesztő, Pénzcentrum - HRCentrum

**15:50 - 16:10 District heating is the future**

Speaker:

**Csaba Ujhelyi**, Director, Főtáv

**16:10 - 16:30 Tenant houses home and abroad - introduction to the development and operation of rental housing**

Speaker:

**Dr. Orsolya Szilágyi**, Lawyer, Sárhegyi és Társai ügyvédi iroda

**16:30 - 17:25 Panel discussion: Residential developments, student housing, hotel developments**

Conversation participants:

**Gábor Angel**, igazgatósági tag, BIGGEORGE Property Zrt.

**Bálint Botos CFA**, Managing Partner, Forestay Alapkezelő

**Gábor Kiss**, Managing Director, Metrodom Kivitelező Kft., IFK, Vice-chairman

**Zsolt Morvai**, vállalati üzletág igazgató, Takaréék Csoport, Takarékbank Zrt.

**Gergely Nagy**, Budapesti Régió - ügyvezető igazgató-helyettes, OTP Csoport

**Dr. Dániel Ódor MRICS**, Partner, Taylor Wessing

**Marcell Pintyőke**, marketing és kommunikációs igazgató, KÉSZ Holding

## **Section IV.C: Property Marketing Workshop**

**Moderator: Ákos Starcz**, Managing Partner, Dialogue Creatives

**15:50 - 16:10 The future of retail - How will the importance of human and physical factors change?**

Speaker:

**Ákos Starcz**, Managing Partner, Dialogue Creatives

**16:10 - 16:30 How will technological advancement change the world around us?**

Speaker:

**Zsolt Winkler**, Head of Open Innovation Hub, MOL Group

**16:30 - 17:25 Expert panel - Marketing, business development, branding and sales in practice**

Conversation participants:

**Tímea Aladics-Szili**, Group Marketing And Communications Director, Futureal Group

**Orsolya Benkő**, Marketing Manager, CPI Hungary

**Csenge Mátray**, Marketing Communication and PR Director, WING

**Andrea Rácz**, Marketing & PR Manager, HB Reavis

**Bernadett Szirtes**, Marketing Director, Duna House Holding Nyrt.

**Barnabás Tóth**, Head of Marketing & PR, CBRE

## **Evening Reception**

**17:30 - 18:30 Portfolio Property Awards ceremony with Nóra Ördög**

**Chris Bennett Memorial Prize**

**An annual prize created by RICS in the name of Chris Bennett FRICS, to reward a significant display of professionalism by a successful RICS Candidate in the CEE region.**

**The award will be given to a successful RICS applicant deemed to have made the most outstanding impression on an interviewing panel throughout the RICS business year (1 August - 31 July). Nominations are accepted from all countries of the CEE region.**

**18:30 - 22:30 Cocktail Reception**

**Dinner**

**Whiskey, pálinka and gin tasting**

**Live music**