

# HVCA - Portfolio Investment Conference 2023 program

## Registration

## Section I.

### 09:00 - 09:05 Chair

Speaker:

**Dr. Eszter Hubbes**, Partner, Hubbes és Kovács Ügyvédi Iroda, HVCA Board member

### 09:05 - 09:15 Welcoming speech

Speaker:

**Elemér Eszter**, Chairman, HVCA

### 09:15 - 09:40 Presentation: Hard choices: How Europe's fastest-growing start-ups become unicorns

Speakers:

**Márta Matécsa**, Partner, McKinsey & Company

**Harry Schiff**, Consultant, McKinsey& Company

## **09:40 - 10:20 Panel Discussion: The Future of Venture Debt Market**

**The first panel discussion will focus on non-conventional venture debt. This panel aims to explore the current role of venture debt in early-stage firms' life cycle, outlining a number of positive synergies and the nature of complementarity between venture debt and venture capital finance. The discussion will proceed to address the future of the venture debt market.**

Moderator: **Dr. Milos Milicsevics**, Institute of Entrepreneurship and Innovation, Corvinus University of Budapest

Conversation participants:

**Lyall Davenport**, Principal, Claret Capital Partners

**Gergely Krajcsi**, Growth Finance & Venture Debt, European Investment Bank

**Russell Lerman**, CEO, Fuse Capital

**Lukáš Macko**, Senior Investment Associate, Orbit Capital

**Damian Polok**, Vice President, Silicon Valley Bank

## **10:20 - 10:35 Private equity: investment climate, winning strategies in 2023-2024**

Moderator: **Jenő Nieder**, Deputy CEO, PortfoLion Capital Partners

Speakers:

**Tatiana Balkovicová**, Senior Investment Director, Genesis

**Filip Berkowski**, Investment Partner, MCI Capital

## **Coffee break & Networking**

## **Section II.**

## **11:00 - 11:25 Discussion: Hungary's largest tech exit from the inside plus life after the deal: becoming part of Stellantis, a global car conglomerate**

Moderator: **Ábel Galács**, Founder, Lead Ventures

Speaker:

**László Kishonti**, CEO, aiMotive

**11:25 - 11:50 Creating CEElicon Valley - what ingredients does CEE has to replicate the success of Silicon Valley?**

**This panel is looking into latecomer advantages of CEE Europe's venture capital market and its capacity to catch up with the mature venture capital market of Silicon Valley. By exploring the region's current resources, regulatory environment, infrastructure and culture, as well as targeted actions needed to be taken, the discussion will highlight that processes in CEE Europe's venture capital market can be radically improved as the region climbs the steep development curve.**

Moderator: **Dr. Milos Milicsevics**, Institute of Entrepreneurship and Innovation, Corvinus University of Budapest

Conversation participants:

**Łukasz Dziekoński**, Managing Partner, Montis Capital

**Paweł Michalski**, CEO & Co-founder, VC Leaders

**Maximilian Schausberger**, Managing Director, Elevator Ventures

**11:50 - 12:30 Panel Discussion: VC/PE Investment: Best practices of Fund of Funds structure**

Moderator: **Dr. Pál Szabó**, Partner, Bird & Bird

Conversation participants:

**Sándor Buda**, CEO, MFB Invest Ltd and EXIM Invest Ltd.

**Cyril Gouiffes**, Impact Investment Manager, European Investment Fund

**Piotr Kedra**, Investment Manager, PFR Ventures

**Pavel Lisev**, Executive Director and Member of the Management Board, Fund of Funds

**12:30 - 12:35 The Awards Ceremony of John Harsányi prize**

Speaker:

**Elemér Eszter**, Chairman, HVCA

**Lunch break & Networking**

**Section III.**

## **14:00 - 14:10 SURPRISE PERFORMANCE**

### **14:10 - 14:30 Keynote Speech: Elite Athletes after Retirement**

**In his presentation, Mr. Áron Szilágyi will show MEEF, the Hungarian Elite Athletes' Interest Protection Forum. An association with a purpose to develop programs for Hungarian elite athletes in cooperation with business partners and educational institutions and provide them with financial and legal advice during their active years and after retirement.**

Speaker:

**Áron Szilágyi**, 3-Time Olympic Champion, Vasas SC

### **14:30 - 14:45 Q&A Session with the Keynote Speaker**

Moderator: **Levente Zsembery**, CEO, X-Ventures Ltd.

### **14:45 - 15:25 Panel discussion: Startup pitches in TV shows - educating entrepreneurs**

**SharkTank, Dragons' Den, 2 Minuten 2 Million... startup pitches in a TV show. What's the benefit of such show for the investor community? Is it an effective way of promoting entrepreneurship? How does the audience like a business pitch on air? Can these series compete with a soap comedy or a reality show? This panel brings you first-hand experience and different perspectives.**

Moderator: **Lénárd Horgos**, Partner, Absolvo Consulting

Conversation participants:

**Péter Balogh**, vezérigazgató, STRT Holding

**Kirill Perepelica**, Co-founder, Munch

**Richárd Végh**, CEO, Budapest Stock Exchange

## **Coffee break & Networking**

## **Section IV.**

**15:55 - 16:35 Roundtable with the leaders of HVCA/HunBAN/Stratup Hungary**

**This panel will bring together the leaders of HVCA (Hungarian Ventures Capital and Private Equity Association), HunBan (Hungarian Business Angel Network), and StartupHungary. This engaging session aims to shed light on the roles and initiatives of each organization within the regional VC and PE community. We will dive into the significance of coordinating our activities, fostering collaboration, and maximizing our collective impact on Budapest's vibrant startup ecosystem.**

Moderator: **András Molnár**, CEO, PortfoLion Capital Partners

Conversation participants:

**Dr. Judit Budai**, Partner, Szecskay Ügyvédi Iroda

**Péter Csillag**, President, HunBAN

**Elemér Eszter**, Chairman, HVCA

**Zoltán Györkő**, Chairman of the Board, Startup Hungary

## **Wine Tasting**