

# HVCA - Portfolio Investment Conference 2022 program

## Registration

## Section I.

### **08:55 - 09:00 Opening and greetings**

Speakers:

**Elemér Eszter**, elnök, HVCA

**Dr. Eszter Hubbes**, Partner, Hubbes és Kovács Ügyvédi Iroda, HVCA Board member

### **09:00 - 09:20 Opening speech**

Speaker:

**Máté Lóga**, gazdaságstratégiaért, pénzügyi forrásokért és makrogazdasági elemzésért felelős államtitkár, Gazdaságfejlesztési Minisztérium

### **09:20 - 09:40 Interview (on-line) with Ivan Fischer, the Music Director of Budapest Music Festival**

Conversation participants:

**Dr. Judit Budai**, Partner, Szecskay Ügyvédi Iroda

**Elemér Eszter**, elnök, HVCA

**Iván Fischer**, Music Director, Budapest Music Festival

### **09:40 - 10:00 What can we expect in the region? COVID, war, sanctions - the impact of all these on the economy**

Speaker:

**Gergely Tardos**, Director, OTP Bank

**10:00 - 10:40 Panel Discussion: Signs of the Upcoming Recession as Seen through the Eyes of Hungarian Firms Deeply Integrated in International Manufacturing Value Chains**

Moderator: **Gergely Tardos**, Director, OTP Bank

Conversation participants:

**Béla Hetzmann**, Owner and Managing director, CSABAcast Light Metal Foundry LLC

**Gergely Pókos**, Director, Green Program Directorate, OTP Bank, Member of the Board Directors, Nagisz

**Dávid Schnaider**, Business Development Director, Videoton Holding Zrt.

**10:40 - 11:10 Coffee break**

## **Section II.**

**11:10 - 11:40 Challenges of Hungarian Start-up Investing - Discussion with a Super-Angel Investor**

**Jared Schrieber, US Unicorn founder alumnus, explores with Mary Alcantara the challenges of early stage investing in the Hungarian start-up ecosystem. The discussion will tackle barriers to entry in becoming an angel investor, legal limitations, and lack of early-stage vehicles, drawing upon contrasts to the US and to other European investment ecosystems. The talk will also provide refining recommendations on how to improve the situation for both founders and investors.**

Moderator: **Mary Alcantara**, Partner, tandemLEAP

**11:40 - 12:20 Panel Discussion: The Challenges and Rewards of Cross Border, Co-Investments**

**Investors might assist their portfolio companies' growth in varying ways and with different contributions based on their geographic location and proximity to the portfolio company's starting market. Or is this assistance model outdated in the post-Covid-remote world? How can return expectations and investor rights be harmonized among investors from different rounds and very different regions? The panel will discuss these issues from the perspectives of investors from different investment rounds and with geographically diversified locations.**

Moderator: **András Molnár**, CEO, PortfoLion Capital Partners

Conversation participants:

**Jiri Benes**, Managing Partner, Genesis Growth

**Thomas Howells**, Director, Euroventures

**Andrea Lauren**, General Partner, Rockaway Ventures

**Karol Szubstarski**, Investment Director, OTB Ventures

**12:20 - 12:40 Szallas.hu: a regional success story from an investor's point of view**

Conversation participants:

**Tibor Gyórbiró**, Partner, PortfoLion Capital Partners

**József Szigetvári**, CEO, szallas.hu

**12:40 - 14:00 Lunch**

## **Section III.**

**14:00 - 14:45 Panel Discussion: Life after Exit - How Do Companies Continue to Develop after the Exit of the Financial Investors?**

Moderator: **Dr. Csaba Kákosy**, Co-Founder and Managing Partner, Day One Capital

Conversation participants:

**Krisztián Flautner**, CEO, Banzai Cloud

**Tamás Földi**, Founder, CEO, Starschema

**Csaba Rekeczky**, Founder, Eutecus (Online)

**Fanni Straub**, alapító, tulajdonos, FoglaljOrvost.hu

**14:45 - 14:55 Presentation: Research: added value of the Hungarian venture capitalist**

Speakers:

**Dénes Nagy**, CFO, I4P-Informatikai Kft.

**József Török**, Széchenyi István Szakkollégium Alapítvány elnöke, a HVCA egyéni tagja.

**14:55 - 15:30 Coffee break**

## **Section IV.**

**15:30 - 16:15 Panel Discussion: Workforce Recruitment, Retention, and Motivation**

**Workforce retention and shortage relief through retraining, and the activation of the less focused workforce - in recent years, especially in the situation caused by the pandemic, the working conditions and the expectations of employees have changed - in the current labor market environment, the problem is not only that there are not enough IT professionals to serve the demand - the retention of current employees and the greater participation of women and seniors in active work are just as much a challenge.**

Moderator: **Jenő Nieder**, vezérigazgató-helyettes, PortfoLion Capital Partners

Conversation participants:

**Viktor Bálint**, CMO, Codecool

**Zoltán Kaszás**, Group IT Strategy & Support, OTP Bank

**Krisztina Tajthy**, Secretary General, IVSZ

**András Wolf**, Co-founder & Chief Sales Officer, BlackBelt Technology Kft.

## **Wine tasting**